

## **XLRI-CORNELL INTENSIVE WORKSHOP ON RESEARCH QUALITY, PRODUCTIVITY & INDUCTIVE METHODOLOGY**

To be held during **December 04 – 08, 2017** at XLRI Jamshedpur

### **ABOUT THE WORKSHOP:**

XLRI and CORNELL UNIVERSITY present a joint workshop on Research Quality, Research Productivity and Inductive Methodology for Management Researchers in India. The purpose of this seminar is to help participants increase the quality of their research. This is not a research methodology seminar, which is offered in most institutions. As many are aware there is a need to increase the quality of research and many institutions in India now require their faculty to publish in highly ranked international journals. This course surveys the various determinants of quality in ways that can guide each individual to achieve higher quality outputs.

### **PARTICIPANTS/TARGET AUDIENCE:**

The workshop is particularly useful for all junior faculty, doctoral students who seek an academic career, and anybody interested in improving the quality of their research. Although the topics (the various determinants of high quality research) are of general interest, we will focus a little more on inductive methodology (mostly qualitative) in some of the sessions. This is largely because research quality using deductive methodologies is well understood in India. The workshop is also useful to senior faculty, particularly in helping them mentor junior faculty and their doctoral students. While the course is suitable for students from most management disciplines, the focus on inductive methods rather than deductive methods maybe less relevant for students in disciplines that do not use these methods, such as economics and finance.

### **PARTICIPANT REQUIREMENTS:**

This will be an intense residential workshop, requiring considerable advance reading, with whole day sessions as well as evening sessions. Readings will be sent to the registered participants in advance of the workshop, and participants will be expected to come prepared with questions and comments about the readings. The workshop will be conducted seminar style and based on discussion rather than lectures. Participants will be assigned as lead discussants during each session and will be required to provide an overview/summary of the readings for that day.

### **BROAD AREAS OF COVERAGE:**

The workshop covers all of the determinants of high quality research and includes topics such as philosophy of research and paradigms of inquiry, quality criteria, inductive and deductive approaches, developing the research question, the role of passion, the fit between question and methods, writing and presentation, choosing journals, responding to reviewer comments, and the role of community.

### **LEAD FACILITATORS:**

The workshop will be facilitated by **Prof. Sarosh Kuruvilla**, Andrew J. Nathanson Family Professor of Industrial and Labor Relations, Cornell University and by **Prof. Shubha Patvardhan**, Assistant Professor of Management, Alfred Lerner College of Business and Economics, University of Delaware.

More details can be viewed on the following links:

<https://www.ilr.cornell.edu/people/sarosh-kuruvilla>

<http://lerner.udel.edu/faculty-staff-directory/shubha-patvardhan/>

### **DATE, VENUE & TIMING:**

The workshop will be conducted from **December 04 - December 08, 2017** at the **International Centre, XLRI-Xavier School of Management, C.H. Area (East), Jamshedpur – 831001.**

Sessions will start at 9 am and end at 5 pm, but there will be additional sessions on some evenings.

**REGISTRATION:**

Interested participants can send their application/brief CV to the Office of Associate Dean (FPM and Research), XLRI Jamshedpur. The last date for registration for the workshop is **November 20, 2017**. Please note that the workshop will be limited to 30 participants and hence aspiring participants are encouraged to register **as early as possible**.

**WORKSHOP FEE:**

The cost (covers course material, workshop fee and applicable GST only) per participant for the 5 days' workshop will be as per the details provided below:

Enrollment	Workshop Fee
EARLY BIRD*	INR 35,000
OTHERS	INR 45,000

\*Early Bird discounts apply for registrations made on or before **October 30, 2017**.

**NOTE:** Doctoral Students are waived off from paying the workshop fee, only accommodation (board & lodge) charges will be applicable. The students' will have to produce a bonafide student certificate issued from their Institute/Department during the time of registration.

**ACCOMMODATION CHARGES:**

Accommodation may be provided in the Institute's Guest House to interested participants (subject to availability). The actual cost of accommodation varies depending on the type of accommodation. The cost of accommodation includes applicable GST.

**A) Accommodation (inclusive of food for all 5 days) in MDP Block:**

- Single room: Rs. 20,650/-
- Twin sharing: Rs. 11,800/-

**B) Accommodation (inclusive of food for all 5 days) in GMP A block:**

- Single room: Rs. 17,700/-
- Twin sharing: Rs. 10,325/-

**PAYMENT INSTRUCTIONS:**

Participants are requested to send a Demand Draft in favor of **XLRI Jamshedpur**, addressed to

*Office of Associate Dean-FPM and Research  
XLRI Jamshedpur  
Circuit House area (East)  
Jamshedpur – 831001 (Jharkhand)*

**CONTACT US:**

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